Dubai Islamic Insurance & Reinsurance Co. (Aman) (PSC) Dubai - United Arab Emirates

**Report and Consolidated financial statements** for the year ended 31 December 2010

## Report and consolidated financial statements For the year ended 31 December 2010

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## **INDEPENDENT AUDITOR'S REPORT**

The Shareholders of Dubai Islamic Insurance & Reinsurance Co. (Aman) (PSC) Dubai United Arab Emirates

#### **Report on the Consolidated Financial Statements**

We have audited the consolidated financial statements of Dubai Islamic Insurance & Reinsurance Co. (Aman) (PSC) (the "Company") and its Subsidiaries (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2010, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS), and for such internal control as management determined is necessary to enable the preparation of the consolidated financial statements that are free from material misstatements whether due to fraud or errors.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Cont'd...

## **INDEPENDENT AUDITOR'S REPORT (continued)**

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Dubai Islamic Insurance & Reinsurance Co. (Aman) (PSC) and its Subsidiaries (the "Group") as of 31 December 2010, and the Group's financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

## **Report on Other Legal and Regulatory Requirements**

Also, in our opinion, the Company has maintained proper books of account. We obtained all the information which we considered necessary for our audit. According to the information available to us, there were no contraventions during the year of the U.A.E. Federal Commercial Companies Law No. 8 of 1984, as amended, and of the U.A.E. Federal Law No. 6 of 2007, concerning formation of Insurance Authority of U.A.E., or the Company's Articles of Association which might have materially affected the financial position of the Company or the results of its operations.

Deloitte & Touche (M.E.)

Anis Sadek Registration Number 521 9 March 2011

## Consolidated statement of financial position at 31 December 2010

	Note	2010	2009
	Hote	AED	AED
ASSETS			
Cash and cash equivalents	5	19,283,809	21,083,736
Investment deposits	6	39,738,870	35,999,980
Retakaful contract assets	7	168,877,079	156,195,229
Takaful receivables	8	90,773,757	87,428,624
Other financial assets measured at fair value			, ,
through other comprehensive income (FVTOCI)	9	66,150,258	72,807,344
Other financial assets measured at fair value			, ,
through profit and loss (FVTPL)	9	51,270,705	54,371,191
Prepayments and other receivables	10	21,229,398	19,239,939
Investment property	11	64,352,585	64,352,585
Furniture and equipment	12	1,856,866	1,558,257
Total Assets		523,533,327	513,036,885
LIABILITIES, POLICY HOLDERS' FUND AND I	EQUITY		
Liabilities			
Due to Bank	13	14,841,520	-
Trade and other payables	14	44,416,582	42,977,614
Takaful payables	15	45,963,947	61,158,376
Retakaful contract liabilities	7	254,869,161	247,768,291
Ijara payables	16	8,507,360	15,313,248
Amounts held under retakaful treaties		4,469,126	5,844,803
Total liabilities		373,067,696	373,062,332
Policyholders' fund			
Deficit in policyholders' fund		(18,870,398)	(33,277,634)
Qard Hasan from shareholders		18,870,398	33,277,634
Proposed profit distribution to policyholders		1,765,751	1,767,561
Policyholders' investments revaluation reserve		(28,172,726)	(29,319,957)
Total deficit in policyholders' fund	17	(26,406,975)	(27,552,396)
Total Policyholders' Fund and Liabilities		346,660,721	345,509,936
Equity			
Share capital	18	210,000,000	200,000,000
Statutory reserve	19	16,453,241	14,335,464
General reserve	20	16,453,241	14,335,464
Retained earnings		18,340,656	13,737,766
Investments revaluation reserve - FVTOCI		(84,526,062)	(74,881,745)
Equity attributable to shareholders of the Parent		176,721,076	167,526,949
Non-controlling interest		151,530	-
Total Equity		176,872,606	167,526,949
Total Liabilities, Policyholders' Fund and Equity		523,533,327	513,036,885

The accompanying notes form an integral part of these consolidated financial statements.

## Consolidated Income Statement for the year ended 31 December 2010

	Note	2010 AED	2009 AED
Attributable to policyholders Takaful income		ALD	ALD
Takaful contributions Retakaful contributions ceded	21 21	628,201,753 (485,525,049)	505,460,381 (351,030,878)
Net Takaful contributions Commission received on ceded retakaful	21	142,676,704 11,515,548	154,429,503 12,771,592
Policy and survey fees		8,140,778	3,574,685
		162,333,030	170,775,780
<b>Takaful expenses</b> Gross claims incurred	22	(147,080,286)	(140,747,526)
Retakaful share of claims	22	69,759,410	52,251,867
Net claims incurred	22	(77,320,876)	(88,495,659)
Commissions paid Excess of loss of Takaful contributions		(18,415,680) (3,556,749)	(21,354,620) (7,717,777)
		(99,293,305)	(117,568,056)
Net Takaful income		63,039,725	53,207,724
Wakala fees	23	(48,354,797)	(53,861,019)
Net income/(loss) from Takaful operations		14,684,928	(653,295)
Investment (loss)/income Mudarib's share	24 23	(277,692)	2,022,283 (505,571)
Income for the year		14,407,236	863,417
Attributable to shareholders			
Income Investment (loss)/income	24	(588,790)	5,164,811
Wakala fees from policyholders	23	48,354,797	53,861,019
Mudarib's share from policyholders	23		505,571
		47,766,007	59,531,401
Expenses General and administrative expenses		(40,995,469)	(30,822,425)
Write back of Qard Hasan to policyholders' fund		14,407,236	(39,822,425) 863,417
		(26,588,233)	(38,959,008)
Profit for the year		21,177,774	20,572,393
Attributable to: Shareholders of the parent Non-controlling interests		21,177,774	20,572,393
		21,177,774	20,572,393
Earnings per share	25	 0.100 	0.098 

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated statement of comprehensive income for the year ended 31 December 2010

	2010 AED	2009 AED
Profit for the year	21,177,774	20,572,393
Changes in fair value of financial assets at fair value through other comprehensive income	(9,644,317)	5,767,334
Total comprehensive income for the year	11,533,457	26,339,727
Attributable to: Shareholders of the parent Non-controlling interests	11,533,457 	26,339,727
	11,533,457 ========	26,339,727 =======

The accompanying notes form an integral part of these consolidated financial statements

# Consolidated statement of changes in equity for the year ended 31 December 2010

	Share capital AED	Statutory reserve AED	General reserve AED	Investments revaluation reserve - FVTOCI AED	Retained earnings AED	Equity attributable to shareholders of the Parent AED	Non- controlling interests AED	Total AED
Balance at January 1, 2009 Profit for the year	200,000,000	12,278,225	12,278,225	(80,649,079)	(1,491,974) 20,572,393	142,415,397 20,572,393	-	142,415,397 20,572,393
Other comprehensive income for					20,372,373	20,372,393		20,372,375
the year	-	-	-	5,767,334	-	5,767,334	-	5,767,334
Total other comprehensive income for the year Transfer to statutory reserve		2,057,239		5,767,334	20,572,393 (2,057,239)	26,339,727		26,339,727
Transfer to general reserve	-	- 2,037,239	2,057,239	-	(2,057,239) (2,057,239)	-	-	-
Zakat	-	-	_,,,	-	(1,228,175)	(1,228,175)	-	(1,228,175)
Balance at December 31, 2009 Profit for the year Other comprehensive income	200,000,000	14,335,464	14,335,464	(74,881,745)	13,737,766 21,177,774	167,526,949 21,177,774	-	167,526,949 21,177,774
for the year	-	-	-	( 9,644,317)	-	( 9,644,317)	-	( 9,644,317)
Total other comprehensive income for the year Bonus shares issued during the year				( 9,644,317)	21,177,774 (10,000,000)	11,533,457	-	11,533,457
Directors' fees paid during the year	- 10,000,000	-	-	-	(10,000,000) (900,000)	(900,000)	-	(900,000)
Transfer to statutory reserve	-	2,117,777	-	-	(2,117,777)	-	-	-
Transfer to general reserve	-	-	2,117,777	-	(2,117,777)	-	-	-
Non-controlling share of subsidiaries' capital Zakat	-	-	-	-	- (1,439,330)	(1,439,330)	151,530	151,530 (1,439,330)
Balance at December 31, 2010	210,000,000	16,453,241	16,453,241	(84,526,062)	18,340,656	176,721,076	151,530	176,872,606
			=======	===========	=======			

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated statement of cash flows for the year ended 31 December 2010

	2010 AED	2009 AED
Cash flows from operating activities	ALD	ALD
Profit for the year	21,177,774	20,572,393
Adjustments for:	21,17,774	20,372,373
Depreciation	853,398	900,275
Loss on revaluation of other financial assets measured at FVTPL	8,215,452	7,258,686
Provision for employees' end of service benefits	799,424	637,204
	31,046,048	29,368,558
Changes in operating assets and liabilities:		
Increase in other financial assets measured at FVTPL	(5,114,966)	(23,351,182)
Increase in retakaful contract assets	(12,681,850)	(5,659,303)
(Increase)/decrease in Takaful receivables	(3,345,133)	1,338,805
Decrease in prepayments and other receivable	(1,989,459)	(958,644)
Increase/(decrease) in Takaful contract liabilities Decrease in amounts held under retakaful treaties	7,100,870	(12,729,846)
	(1,375,677)	(780,583)
Decrease in Takaful payables Increase in trade and other payables	(15,194,429) 804,635	(3,038,911) 4,296,432
increase in trade and other payables		4,290,432
Cash used in operations	(749,961)	(11,514,674)
Employees' end of service benefits paid	(165,091)	(115,493)
Net cash used in operating activities	(915,052)	(11,630,167)
Cash flows from investing activities		
Purchase of furniture and equipment	(1,152,007)	(725,315)
(Purchase)/sale of other financial assets		
measured at FVTOCI	(1,840,000)	19,714,133
Investment in deposits	(3,738,890)	(17,999,980)
Net cash (used in)/from investing activities	(6,730,897)	988,838
Cash flows from financing activities		
Ijara rentals paid	(6,805,888)	(6,805,889)
Increase in due to bank	14,841,520	-
Decrease in policyholders' fund	(1,810)	(8,783)
Zakat paid	(1,439,330)	(1,567,065)
Payment of Directors' fees	( 900,000)	-
Increase in non-controlling interests	151,530	-
Net cash from/(used in) financing activities	5,846,022	(8,381,737)
Net decrease in cash and cash equivalents	(1,799,927)	(19,023,066)
Cash and cash equivalents at the beginning of the year	21,083,736	40,106,802
Cash and cash equivalents at the end of the year (Note 5)	19,283,809	21,083,736

The accompanying notes form an integral part of these consolidated financial statements.

## Notes to the consolidated financial statements for the year ended 31 December 2010

### 1. General information

Dubai Islamic Insurance & Reinsurance Company (Aman) (PSC) is a public shareholding company and is registered under the Commercial Companies Law of 1984 (as amended). The Company carries out general Takaful (insurance) business in accordance with the principles of Islamic Sharia'a as interpreted by its Fatwa and Sharia Board. The Company is also licensed to engage in retakaful and life Takaful business. The registered address of the Company is P.O. Box 157, Dubai, United Arab Emirates.

The Company obtained its commercial license on March 12, 2003 and commenced operations on 8 April 2003.

The Company mainly issues short term Takaful contracts in connection with motor, marine, fire and engineering, general accident risks and group life and medical risks (collectively known as general Takaful). The Company also invests in investment securities and properties.

The Company's business activities are subject to the supervision of its Fatwa and Sharia'a Board consisting of three members appointed by the shareholders. The Sharia'a Board performs a supervisory role in order to determine whether the operations of the Company are conducted in accordance with Sharia'a rules and principles.

At 31 December 2010, the Group comprises of the Company and the following subsidiaries:

Name of subsidiary	Place of incorporation (or registration) and operation	Proportion of ownership profit %	Proportion of voting power held %	Principal activity
Nowat Investments L.L.C.	United Arab Emirates	99.00	99.00	Investment in commercial, industrial and agricultural enterprises and management
Amity Commercial Broker L.L.C.	United Arab Emirates	50.49	50.49	Commercial brokerage

### 2. Application of new and revised International Financial Reporting Standards (IFRSs)

## 2.1 New and revised IFRSs applied with no material effect on the consolidated financial statements

The following new and revised IFRSs have also been adopted in these consolidated financial statements. The application of these new and revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

#### New and revised IFRSs

#### Summary of requirement

to whether an arrangement contains a lease.

Amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards – Additional Exemptions for Firsttime Adopters

Amendments to IFRS 2 Sharebased Payment – Group Cashsettled Share-based Payment Transactions

Amendments to IFRS 5 Noncurrent Assets Held for Sale and Discontinued Operations (as part of Improvements to IFRSs issued in 2008)

Amendments to IFRS 5 Noncurrent Assets Held for Sale and Discontinued Operations (as part of Improvements to IFRSs issued in 2009) The amendments clarify the scope of IFRS 2, as well as the accounting for group cash-settled share-based payment transactions

The amendments provide two exemptions when adopting IFRSs for the first time relating to oil and gas assets, and the determination as

accounting for group cash-settled share-based payment transactions in the separate (or individual) financial statements of an entity receiving the goods or services when another group entity or shareholder has the obligation to settle the award.

The amendments clarify that all the assets and liabilities of a subsidiary should be classified as held for sale when the Group is committed to a sale plan involving loss of control of that subsidiary, regardless of whether the Group will retain a non-controlling profit in the subsidiary after the sale.

The amendments to IFRS 5 clarify that the disclosure requirements in IFRSs other than IFRS 5 do not apply to non-current assets (or disposal groups) classified as held for sale or discontinued operations unless those IFRSs require (i) specific disclosures in respect of non-current assets (or disposal groups) classified as held for sale or discontinued operations, or (ii) disclosures about measurement of assets and liabilities within a disposal group that are not within the scope of the measurement requirement of IFRS 5 and the disclosures are not already provided in the consolidated financial statements.

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.1 New and revised IFRSs applied with no material effect on the consolidated financial statements (continued)

## <u>New and revised IFRSs</u> <u>Summary of requirement</u>

<i>IFRS 9 Financial Instruments</i> (IASB project to replace IAS 39 completely)	New requirements on accounting for financial liabilities measured a fair value through profit and loss (FVTPL) and carrying over from IAS 39 the requirements for derecognition of financial assets and financial liabilities. The new requirements address the problem of volatility in profit and loss (P&L) arising from an issuer choosing to measure its own debt at fair value. This is often referred to as the 'own credit' problem.
	The application of these new requirements has no effect on the financial statements of the Group for the year ended 31 December 2010 as all financial liabilities are measured at amortised cost by using the effective profit rate method.
Amendments to IAS 1 Presentation of Financial Statements (as part of Improvements to IFRSs issued in	The amendments to IAS 1 clarify that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non-current.
2009)	This amendment had no effect on the amounts reported in prior years because the Group has not previously issued instruments of this nature.
Amendments to IAS 7 Statement of Cash Flows (as part of Improvements to IFRSs issued in 2009)	The amendments to IAS 7 specify that only expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities in the statement of cash flows.
Amendments to IAS 39 Financial Instruments: Recognition and Measurement – Eligible Hedged Items	The amendments provide clarification on two aspects of hedge accounting: identifying inflation as a hedged risk or portion, and hedging with options.
<i>Improvements to IFRSs</i> issued in 2009	Except for the amendments to IFRS 5, IAS 1 and IAS 7 described earlier in section 2.2, the application of <i>Improvements to IFRSs</i> issued in 2009 has not had any material effect on amounts reported in the consolidated financial statements.
IFRIC 17 Distributions of Non- cash Assets to Owners	The Interpretation provides guidance on the appropriate accounting treatment when an entity distributes assets other than cash as dividends to its shareholders.

# 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)

## 2.2 New and revised IFRSs in issue but not yet effective

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

New and revised IFRSs	Summary of requirement
Amendments to IFRS 1	Limited Exemption from Comparative IFRS 7 Disclosures for First- time Adopters <sup>1</sup>
Amendments to IFRS 7	Disclosures – Transfers of Financial Assets <sup>2</sup>
IAS 24 (as revised in 2009)	Related Party Disclosures <sup>3</sup>
Amendments to IAS 32	Classification of Rights Issues <sup>4</sup>
Amendments to IFRIC 14	Prepayments of a Minimum Funding Requirement <sup>3</sup>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments <sup>1</sup>

Improvements to IFRSs issued in 2010 (except for the amendments to IFRS 3(2008), IFRS 7, IAS 1 and IAS 28 described earlier in section 2.1)<sup>5</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 July 2010.

<sup>2</sup> Effective for annual periods beginning on or after 1 July 2011.

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2011.

<sup>4</sup> Effective for annual periods beginning on or after 1 February 2010.

<sup>5</sup> Effective for annual periods beginning on or after 1 July 2010 and 1 January 2011, as appropriate.

Management anticipates that the adoption of these standards and interpretations in future periods will have no material impact on the consolidated financial statements of the Group in the period of initial application.

## 3. Accounting policies

### 3.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and applicable requirements of U.A.E. Federal Law No. 9 of 1984, as amended, concerning Insurance Companies and Agents.

The articles of association of the Company require that separate accounts be maintained for Takaful operations on behalf of the policyholders. Accordingly, the directors have resolved to present the consolidated financial statements on that basis and comply with the Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions (AAOIFI) to the extent that these are compatible with International Financial Reporting Standards.

### 3.2 Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis, except for the revaluation of certain financial instruments which are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

#### **3.** Accounting policies (continued)

#### 3.3 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries are identified separately from the Group's equity therein. The interest of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of the interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to shareholders of the Parent.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained profit and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling profits. When assets of the subsidiary are carried at revalued amounts or fair values and the related cumulative gain or loss have been recognised in other comprehensive income and accumulated in equity, the amounts previously recognised in other comprehensive income and accumulated in equity are accounted for as if the Parent had directly disposed of the relevant assets (i.e. reclassified to profit or loss or transferred directly to retained earnings as specified by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9 Financial Instruments or, when applicable, the cost on initial recognition of an investment in an associate or a jointly controlled entity.

## **3.** Accounting policies (continued)

### **3.4 Gross Takaful contributions**

Gross Takaful contributions comprise the total contributions receivable for the whole period of cover provided by Takaful contracts entered into during the accounting period and are recognised on the date on which the Takaful policy incepts. Contributions include any adjustments arising in the accounting period for contributions receivable in respect of Takaful contracts executed in prior accounting periods. Contributions collected by intermediaries but not yet received, are assessed based on estimates from Takaful operations or past experience and are included in Takaful contributions.

Unearned contributions are those proportions of contributions written in a year that relate to periods of risk after the reporting date. Unearned contributions are calculated in accordance with Federal Law No.6 of 2007. The proportion attributable to subsequent periods is deferred as a provision for unearned contributions.

## 3.5 Claims

Claims consist of amounts paid and payable to Takaful contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries and are charged to income as incurred. Provision for incurred but not reported claims is included within the additional reserve and reflected in the consolidated income statement.

The Group generally estimates its claims based on previous experience. Independent loss adjusters normally estimate property claims. Any difference between the provisions at the end of each reporting date and settlements in the following period is included in the underwriting account for that period.

### 3.6 Liability adequacy test

At the end of each reporting date the Group assesses whether its recognised Takaful liabilities are adequate using current estimates of future cash flows under its Takaful contracts. If that assessment shows that the carrying amount of its Takaful liabilities is inadequate in the light of estimated future cash flows, the entire deficiency is immediately recognised as charge against income and an additional reserve created.

The Group does not discount its liability for unpaid claims as substantially all claims are expected to be paid within one year of the reporting date.

## 3.7 Retakaful

The Group cedes Takaful risk in the normal course of business for all of its businesses. Retakaful assets represent balances due from retakaful companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the retakaful contracts.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the retakaful can be measured reliably. The impairment loss is recorded in the consolidated income statement. Ceded retakaful arrangements do not relieve the Group from its obligations to policyholders.

## **3.** Accounting policies (continued)

## 3.7 Retakaful (continued)

Contributions and claims on assumed retakaful are recognised as income and expenses in the same manner as they would be if the retakaful were considered direct business, taking into account the product classification of the retakaful business. Retakaful liabilities represent balances due to retakaful companies. Amounts payable are estimated in a manner consistent with the associated retakaful contract. Contributions and claims are presented on a gross basis for both ceded and assumed retakaful. Retakaful assets or liabilities are derecognised when the contractual rights are extinguished or expired or when the contract is transferred to another party.

## **3.8** Policy acquisition costs

Commissions and other costs directly related to the acquisition and renewal of Takaful contracts are charged to the consolidated income statement when incurred.

Commissions and other acquisition costs that vary with and are related to securing new contracts and renewing existing contracts are amortized over the terms of the policies as premium is earned.

## 3.9 Receivables and payables related to Takaful contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and Takaful contract holders.

If there is objective evidence that the Takaful receivable is impaired, the Group reduces the carrying amount of the Takaful receivable accordingly and recognizes that impairment loss in the consolidated income statement.

### 3.10 Investment income

Profit from investment deposits is recognised on a time proportion basis.

Dividend income is accounted for when the right-to-receive payment is established.

Rental income from investment property which is leased under an operating lease is recognised on a straight-line basis over the term of the lease

Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the carrying amount and are recorded on occurrence of the sale transaction.

## **3.** Accounting policies (continued)

## 3.11 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## The Group as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

## The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

### **3.12 Product classification**

Takaful contracts are those contracts where a group of participants (the policyholders) mutually cover one another against prescribed uncertain future events of loss or damage. The Group acts as an agent (Wakil) on their behalf in managing the Islamic Takaful operations, in consideration of a Wakala fee. Wakala fee is charged on gross Takaful contributions where the Group retained significant risk on such contributions. Management has decided not to charge Wakala fee on those Takaful contributions where they retain insignificant risk. The Takaful amounts (contributions) paid net of the Wakala fee are considered as Mudaraba capital, where the Group acts as Mudarib, investing these funds in consideration of a pre-agreed share of the realised profit or loss, if any. The policyholders further donate their contributions (tabarru) to those other policyholders who suffer a prescribed event of loss or damage, payable per the policies of the Group, in its capacity as an agent.

Once a contract has been classified as a Takaful contract, it remains as a Takaful contract for the remainder of its lifetime, even if the Takaful risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

Investment contracts are those contracts that transfer significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified profit rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable.

The Group does not have any investment contracts or any Takaful contracts with Discretionary Participation Features (DPF).

## **3.** Accounting policies (continued)

## 3.13 Deficit in policyholders' fund

Any deficit in the policyholders' fund, except for deficits arising from a decline in the fair value of securities, is financed by the shareholders through a Qard Hasan (a finance cost free loan with no repayment terms). The Group maintains a full provision against the Qard Hasan.

### **3.14 Financial instruments**

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit and loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit and loss.

### Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

### Classification of financial assets

For the purposes of classifying financial assets, an instrument is an 'equity instrument' if it is a nonderivative and meets the definition of 'equity' for the issuer except for certain non-derivative puttable instruments presented as equity by the issuer. All other non-derivative financial assets are 'debt instruments'.

Debt instruments, including receivables related to Takaful contracts, are measured at amortised cost if both of the following conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and profit on the principal amount outstanding.

All other financial assets are subsequently measured at fair value.

## **3.** Accounting policies (continued)

## **3.14 Financial instruments (continued)**

#### Amortised cost and effective profit method

The effective profit method is a method of calculating the amortised cost of a debt instrument and of allocating profit income over the relevant period. The effective profit rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective profit rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective profit basis for debt instruments (other than those financial assets designated as FVTPL) are measured subsequently at amortised cost. Profit income is recognised in the consolidated income statement.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand, in banks and investments in banks with maturity not more than three months from the date of placement.

#### Takaful, retakaful and other receivables

Takaful, retakaful and other receivables that have fixed or determinable payments are measured at amortised cost using the effective profit rate method, less any impairment.

#### Financial assets at fair value through other comprehensive income (FVTOCI)

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term;
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the investments revaluation reserve. Where the asset is disposed of, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not transferred to consolidated income statement, but is reclassified to retained earnings. As per the requirement of IFRS 9, financial assets measured at FVTOCI are not tested for impairment.

Dividends on these investments in equity instruments are recognised in the consolidated income statement when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment.

## **3.** Accounting policies (continued)

## 3.14 Financial instruments (continued)

#### Financial assets at fair value through profit or loss (FVTPL)

Investments in equity instruments are classified as at FVTPL, unless the Group designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) on initial recognition (as described above).

Debt instruments that do not meet the amortised cost criteria (as described above) are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria but are designated as at FVTPL are measured at FVTPL. A debt instrument may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

Debt instruments are reclassified from amortised cost to FVTPL when the business model is changed such that the amortised cost criteria are no longer met. Reclassification of debt instruments that are designated as at FVTPL on initial recognition is not allowed.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in the consolidated income statement. The net gain or loss recognised in the consolidated income statement is included in the 'net investment income' line item in the consolidated income statement. Fair value is determined in the manner described in note 33 to the consolidated financial statements.

Profit income on debt instruments as at FVTPL is included in the net gain or loss described above and is included in the 'net investment income' line item.

Dividend income on investments in equity instruments at FVTPL is recognised in the consolidated income statement when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue and is included in the net gain or loss described above.

#### Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. The foreign exchange component forms part of its fair value gain or loss. Therefore,

- for financial assets that are classified as at FVTPL, the foreign exchange component is recognised in the consolidated income statement; and
- for financial assets that are designated as at FVTOCI, any foreign exchange component is recognised in other comprehensive income.

For foreign currency denominated debt instruments measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the financial assets and are recognised in the consolidated income statement.

## Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

## **3.** Accounting policies (continued)

#### **3.14** Financial instruments (continued)

#### Impairment of financial assets

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in profit or principal payments; or
- the disappearance of an active market for that financial asset because of financial difficulties.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective profit rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets. Changes in the carrying amount of the allowance account are recognised in the consolidated income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the consolidated income statement to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained profit in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in the consolidated income statement.

## Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

## **3.** Accounting policies (continued)

#### **3.14** Financial instruments (continued)

### Derecognition of financial assets (continued)

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to the consolidated income statement, but is reclassified to retained earnings.

#### Financial liabilities and equity instruments

#### Classification as debt or equity

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

#### Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective profit rate method or at FVTPL.

However, financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies, financial guarantee contracts issued by the Group, and commitments issued by the Group to provide an Islamic financing at below-market profit rate are measured in accordance with the specific accounting policies set out below.

#### Murabaha and Ijara payable

Murabaha and Ijara payable is stated net of deferred profit payable. Deferred profit payable is recognised as an expense on a time proportion basis.

#### Payables and accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the suppliers or not.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

## **3.** Accounting policies (continued)

### 3.14 Financial instruments (continued)

#### Financial liabilities subsequently measured at amortised cost

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective profit method. Profit expense that is not capitalised as part of costs of an asset is included in the consolidated income statement.

The effective profit method is a method of calculating the amortised cost of a financial liability and of allocating profit expense over the relevant period. The effective profit rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective profit rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments and are recognised in the consolidated income statement.

The fair value of financial liabilities denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period.

#### De-recognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in consolidated income statement.

### 3.15 Furniture and equipment

Furniture and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses. Land is stated at cost. Depreciation is charged so as to write off the cost of assets over their estimated useful lives, using the straight-line method, over the estimated useful lives of the respective assets.

The estimated useful lives of the assets for the calculation of depreciation are as follows:

Furniture and fixtures	4 years
Office equipments	4 years
Motor vehicles	4 years

The gain or loss arising on the disposal or retirement of an item of furniture and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in consolidated income statement.

#### **3.** Accounting policies (continued)

#### 3.16 Takaful contract liabilities

#### (i) Unearned contributions reserve

At the end of each year a proportion of net retained contributions of the general Takaful, medical and group life Takaful is reserved to cover portions of risks which have not expired at the reporting date. These reserves are calculated in accordance with Federal Law No. 6 of 2007 relating to Takaful companies at 40% of annual contributions earned net of retakaful for all classes of Takaful except marine which is calculated at 25%. Unearned contributions reserves for medical and group life business are calculated on a daily pro rata basis.

#### (ii) Outstanding claims

Retakaful contract liabilities are recognised when contracts are entered into and contributions are charged. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the balance sheet date, whether reported or not, after reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of claims cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money. No provision for equalisation or catastrophic reserves is recognised. The liability is derecognised when the contract expires, is discharged or is cancelled.

## (iii) Additional reserve

A provision is made for the estimated excess of potential claims over unearned contributions, for claims incurred but not reported at the reporting date and for potential shortfall in unearned contribution reserve. The reserves represent management's best estimates on the basis of:

- a) claims reported during the year;
- b) delay in reporting these claims; and
- c) shortfall in the unearned contribution reserve by reference to the  $1/8^{th}$  method.

#### 3.17 Investment property

Investment property, which is property held to earn rentals and/or for capital appreciation (including property under construction for such purposes), is stated at its fair value at the end of each reporting period. Gains or losses arising from changes in the fair value of investment property are included in the consolidated income statement.

#### 3.18 Impairment of tangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

#### **3.** Accounting policies (continued)

#### 3.18 Impairment of tangible assets (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the consolidated income statement, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the consolidated income statement, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 3.19 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

#### 3.20 Foreign currencies

The consolidated financial statements are presented in the currency of the primary economic environment in which the Company operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in Arab Emirates Dirhams ("AED"), which is the functional currency of the Group, and the presentation currency for the consolidated financial statements.

Transactions in currencies other than the entity's functional currency (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each reporting date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the reporting date. Nonmonetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

## **3.** Accounting policies (continued)

## 3.20 Foreign currencies (continued)

Exchange differences are recognized in profit or loss in the year in which they arise except for:

- Exchange differences which relate to assets under construction for future productive use, which are included in the cost of those assets where they are regarded as an adjustment to finance costs on foreign currency financings;
- Exchange differences on transactions entered into in order to hedge certain foreign currency risks; and
- Exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur, which form part of the net investment in a foreign operation, and which are recognized in the foreign currency translation reserve and recognized in profit or loss on disposal of the net investment.

## 3.21 Zakat

Zakat as approved by the Group's Sharia'a Supervisory Board is computed on the following basis:

- Zakat on shareholders' equity is deducted from retained earnings and is computed on their Zakat Pool (Statutory Reserve, General Reserve, Retained Earnings and employees' end of service benefits).
- Zakat is distributed by a committee appointed by the Board of Directors and operating as per the by-law set by the Board.
- Zakat on paid up capital and proposed dividend is not included in the Zakat computation and is payable directly by the shareholders themselves.

### 3.22 Provision for employees' end of service indemnity

Provision for employees' end of service indemnity is made in accordance with the Group's policy which meets the requirements of U.A.E. labour laws, and is based on current remuneration and cumulative years of service at the reporting date.

### 3.23 Defined contribution plan

U.A.E. National employees in the United Arab Emirates are members of the Government-managed retirement pension and social security benefit scheme established pursuant to U.A.E. Federal Labour Law No. 7 of 1999. The Group is required to contribute 12.5% of the "contribution calculation salary" to the retirement benefit scheme to fund the benefits. These employees are also required to contribute 5% of the "contribution calculation salary" to the scheme. The only obligation of the Group with respect to the retirement pension and social security scheme is to make the specified contributions. The contributions are charged to the consolidated income statement.

## 4. Critical accounting judgements and key sources of estimation uncertainty

In the process of applying the Group's accounting policies, which are described in Note 3, management has made judgments that have the most significant effect on the amounts recognized in the consolidated financial statements and applied certain assumptions concerning the future, and other key sources of estimation uncertainty at the financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, as discussed below:

## 4.1 Critical judgements in applying accounting policies

### Valuation of unquoted equity investments

Valuation of unquoted equity investments is normally based on net book value (NBV) of the underlying investment. Management believe that the fair value using NBV approximates the fair value if valuation models were applied, as these investment are held in entities operating in the financial services industry where majority of the assets and liabilities are held at fair value.

### Additional reserve

Management, based on past experience, uses the industry standard "1/8<sup>th</sup> method" to assess any potential shortfall in the unearned contribution reserve.

#### Provision for outstanding claims, whether reported or not

Considerable judgement by management is required in the estimation of amounts due to Takaful contract holders arising from claims made under Takaful contracts. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possibly significant, degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the financial position date and for the expected ultimate cost of claims incurred but not yet reported (IBNR) at the reporting date. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claims settlement trends. Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a quarterly basis.

### 4.2 Key sources of estimation uncertainty

### Property and equipment

Property and equipment is depreciated over the estimated useful life, which is based on expected usage of the asset, expected physical wear and tear, which depends on operational factors. The management has not considered any residual value as it is deemed immaterial.

## 4. Critical accounting judgements and key sources of estimation uncertainty (continued)

## 4.2 Key sources of estimation uncertainty (continued)

## Impairment losses on Takaful receivables

The Group reviews its Takaful receivables on a regular basis to assess whether a provision for impairment should be recorded in the consolidated income statement. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about the probability of default and probable losses in the event of default, the value of the underlying security, and realisation costs.

In addition to specific provisions against individually significant Takaful receivables, the Group also makes a collective impairment provision against Takaful receivables which, although not specifically identified as requiring a specific provision, have a greater risk of default than when originally granted. The amount of the provision is based on the historical loss pattern for Takaful receivables within each grade and is adjusted to reflect current economic changes.

## Retakaful

The Group is exposed to disputes with, and possibility of defaults by, its retakafuls. The Group monitors on a quarterly basis the evolution of disputes with and the financial strength of its retakafuls.

### Liability adequacy test

At the end of each reporting period, liability adequacy tests are performed to ensure the adequacy of Takaful contract liabilities. The Group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the consolidated income statement.

## 5. Cash and cash equivalents

	2010 AED	2009 AED
Cash on hand Bank current accounts	969,692 18,314,117	245,350 20,838,386
	19,283,809	21,083,736

### 6. Investment deposits

	2010	2009
	AED	AED
Restricted deposits	10,000,000	10,000,000
Fixed deposits	29,738,870	25,999,980
	39,738,870	35,999,980
	=========	

Restricted deposits, which have fixed maturity of one year, represent the amounts that cannot be withdrawn without the prior approval of the Ministry of Economy in accordance with the U.A.E. Federal Law No. 6 of 2007.

Fixed deposits have a fixed maturity of three months to one year from the date of deposit and carry an average expected rate of return between 3% to 5% (2009: 4% to 5%). Investment deposits are held by Islamic Banks.

## 7. Retakaful contract assets and retakaful contract liabilities

	Contract Liabilities		Contract Assets		Net	
	2010 AED	2009 AED	2010 AED	2009 AED	2010 AED	2009 AED
Unearned contributions Additional reserve	7,784,668	, ,	-	94,344,282	45,331,230 7,784,668	46,925,923 14,603,678
Outstanding claims	116,084,330	91,894,409	83,208,146	61,850,947	32,876,184	30,043,462
	254,869,161 ======	247,768,291	168,877,079 	156,195,229	85,992,082 ======	91,573,063
Outstanding claims	Contract	Liabilities	Contra	ct Assets	Ň	let
	2010 AED	2009 AED	2010 AED	2009 AED	2010 AED	2009 AED

	2010 AED	2009 AED	2010 AED	2009 AED	2010 AED	2009 AED
Balance at the beginning of the year	91,894,409	94,940,982		64,944,706		29,996,276
Movement during the year	24,189,921	(3,046,573)	21,357,199	(3,093,759)	2,832,722	47,186
Balance at the end of the year	116,084,330	91,894,409	83,208,146	61,850,947	32,876,184	30,043,462

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

## 7. Retakaful contract assets and retakaful contract liabilities (continued)

Additional reserve

Balance at beginning of the year Movement	2010 AED 14,603,678 (6,819,010)	2009 AED 21,900,001 (7,296,323)
Balance at end of the year	7,784,668	14,603,678
8. Takaful receivables		
	2010 AED	2009 AED
Due from Takaful policy holders and brokers Amounts due from Takaful and retakaful companies Less: Allowance for doubtful Takaful receivables	71,792,230 22,981,527 (4,000,000)	65,402,143 26,026,481 (4,000,000)
	90,773,757	87,428,624
9. Other financial assets measured at fair value		
	2010 AED	2009 AED
Financial assets measured at fair value through other comprehensive income (FVTOCI) (A)		
<ul><li>Listed</li><li>Unlisted</li></ul>	29,620,458 36,529,800	34,870,910 37,936,434
	66,150,258	72,807,344
Financial assets measured at fair value through profit and loss (FVTPL) (B)		
Financial assets measured at FVTPL	51,270,705	54,371,191
Total other financial assets measured at fair value (A+B)	117,420,963	127,178,535

## 9. Other financial assets measured at fair value (continued)

Investments by geographic concentration are as follows:

		2010 AED	2009 AED
-	Within U.A.E. Outside U.A.E.	69,599,550 47,821,413	74,498,514 52,680,021
		117,420,963	127,178,535

- FVTOCI listed securities are carried at a value of AED 29,620,458 (2009: AED 34,870,910), with a decline in their fair value from original acquisition cost amounting to AED 112,698,788 (2009: AED 104,201,702). Of this amount, AED 84,526,062 (2009: AED 74,881,745) is deducted from shareholders' equity and AED 28,172,726 (2009: AED 29,319,957) is deducted from policyholders' fund in accordance with the allocation of investment losses to the shareholders and policyholders as approved by the Group's Fatwa and Sharia'a Supervisory Board.
- ii. Unlisted securities are carried at fair value at a value of AED 36,529,800 (2009: AED 37,936,434) mainly represent the Group's investments in shares of companies registered in Dubai, Algeria, Kuwait and certain other international markets.
- iii. Financial assets measured at FVTPL include an amount of AED 7,764,132 which represents investment in real estate funds which have a maturity of 2 to 3 years (2009: 3 to 4 years).

## 10. Prepayments and other receivables

	2010 AED	2009 AED
Other receivables Prepaid expenses	16,622,637 4,606,761	15,450,365 3,789,574
	21,229,398	19,239,939
11. Investment property	2010 AED	2009 AED
Balance at beginning of the year Change in fair value	64,352,585	64,352,585 -
Balance at end of the year	64,352,585	64,352,585

The investment property comprises a plot of land purchased in 2007. The Group used the fair value model permitted under IAS 40 for determining the carrying value of the investment property. The property is mortgaged as security against an Ijara payable (Note 16). The valuation, which conforms to international valuation standards, was arrived at by the reference to market evidence of transaction prices for similar properties.

## 12. Furniture and equipment

	Motor vehicles AED	Furniture and fixtures AED	Office equipment AED	Total AED
Cost				
At December 31, 2008	675,435	3,775,928	3,411,047	7,862,410
Additions	6,500	334,783	384,032	725,315
Disposal	(125,000)	-	-	(125,000)
At December 31, 2009	556,935	4,110,711	3,795,079	8,462,725
Additions	330,000	499,518	322,489	1,152,007
At December 31, 2010	886,935	4,610,229	4,117,568	9,614,732
Accumulated depreciation				
At December 31, 2008	271,823	2,985,665	2,871,705	6,129,193
Charge for the year	137,264	438,181	324,830	900,275
Eliminated on disposal	(125,000)	-	-	( 125,000)
At December 31, 2009	284,087	3,423,846	3,196,535	6,904,468
Charge for the year	194,813	369,035	289,550	853,398
At December 31, 2010	478,900	3,792,881	3,486,085	7,757,866
Net carrying amount				
At December 31, 2010	408,035	817,348	631,483	1,856,866
At December 31, 2009	272,848	686,865 	598,544 	1,558,257

## 13. Due to bank

The Group obtained a secured overdraft facility with a limit of AED 15 million from an Islamic bank in the U.A.E. to meet business requirements at commercial profit rates. The financing is secured by lien over fixed deposits of AED 15 million as margin in favor of the bank.

### 14. Trade and other payables

	2010 AED	2009 AED
Trade payables and accruals Employees' end of service benefits Zakat payables	39,312,153 3,155,389 1,949,040	38,889,307 2,521,056 1,567,251
Balance at end of the year	44,416,582	42,977,614

Movements in the provision for employees' end of service benefits during the year were as follows:

	2010 AED	2009 AED
Balance at beginning of the year Amounts charged during the year Amounts paid during the year	799,424	1,999,345 637,204 (115,493)
Balance at end of the year	3,155,389	2,521,056
15. Takaful payables	2010	2009
Due to retakafuls and other Takaful payables	AED 45,963,947 ======	AED 61,158,376 ======
16. Ijara payables	2010	2009
Ijara payables	AED 8,507,360	AED 15,313,248

The Group obtained Ijara finance of AED 34,029,440 from an Islamic bank in the U.A.E., to finance the acquisition of an investment property (Note 11). The Ijara finance carries a profit rate of 7% (2009: 7%) with twenty quarterly repayments which commenced in February 2007. The Ijara finance is secured by legal mortgage over the investment property.

### 17. Policyholders' Fund

	2010 AED	2009 AED
Deficit in Policyholders' Fund:		
Beginning balance of deficit in policyholders' fund	(33,277,634)	(34,141,051)
Profit for the year	14,407,236	863,417
Ending balance of deficit in policyholders' fund	(18,870,398)	(33,277,634)
Qard Hasan from shareholders (i)	18,870,398	33,277,634
Proposed profit distribution to policyholders (ii)	1,765,751	1,767,561
Investment revaluation reserve FVTOCI (iii)	(28,172,726)	(29,319,957)
Total deficit in policyholders' fund	(26,406,975)	(27,552,396)
Qard Hasan from shareholders (i) Proposed profit distribution to policyholders (ii) Investment revaluation reserve FVTOCI (iii)	18,870,398 1,765,751 (28,172,726)	33,277,60 1,767,50 (29,319,99

- (i) The shareholders finance the policyholders' deficit excluding loss related to negative fair value movements of investments in accordance with the Group's policy, through a Qard Hasan (a profit free loan with no repayment terms charged to income statement).
- (ii) The Group started distribution of the profit to the policyholders in 2008 as approved by the Fatwa and Sharia'a Supervisory Board.
- (iii) During the current year, the Group transferred to the policyholders their share of investment revaluation reserve FVTOCI of AED 28,172,726 from the shareholders' equity in the same ratio as the policyholders share of investment losses (refer Note 24). When the Group disposes of these investments, any gains or losses realized will be distributed between the shareholders and policyholders in the same ratio as outlined in Note 24 and, should such disposal result in a realized loss, the portion allocated to policyholders would require an additional Qard Hasan of an equivalent amount from the shareholders.

## 18. Share capital

	2010	2009
	AED	AED
Issued and fully paid:		
210,000,000 ordinary shares of AED 1 each		
(2009: 200,000,000 ordinary shares)	210,000,000	200,000,000

At the General Assembly Meeting held on March 16, 2010, the shareholders of the Group resolved to distribute 5% of the share capital as bonus shares.

At the Extraordinary General Meeting held on May 25, 2008, the shareholders of the Group resolved to split the shares' nominal value from AED 10 to AED 1 per share, thereby increasing the number of shares from 20 million to 200 million. At the same meeting, the shareholders also resolved that G.C.C. nationals and other foreign nationals can hold up to 15% each in the share capital of the Group and the remaining minimum balance of 70% should be held by U.A.E. nationals.

## **19.** Statutory reserve

In accordance with United Arab Emirates Federal Commercial Companies Law number 8 of 1984, as amended, the Group has established a statutory reserve by appropriation of 10% of the profit for each year until the reserve equals 50% of the paid-up share capital. This reserve is not available for distribution except as stipulated by the Law.

## 20. General reserve

The Group is required to transfer 10% of the profit for the year to a general reserve in accordance with its Articles of Association. The reserve is available for distribution by a resolution of the shareholders of the Group at an ordinary general meeting, on the recommendation of the Board of Directors.

## 21. Takaful Contributions earned

		<b>Retakafuls'</b>		
	Gross	share	Net	
Year 2010	AED	AED	AED	
Takaful contracts contributions	611,112,701	476,849,700	134,263,001	
Movement in provision for unearned contributions	10,270,042	8,675,349	1,594,693	
Movement in additional reserve (Note 7)	6,819,010	-	6,819,010	
Takaful contributions	628,201,753	485,525,049	142,676,704	
Unearned contributions at reporting date (Note 7)	131,000,163	85,668,933	45,331,230	
		Retakafuls'		
	Gross	share	Net	
Year 2009	AED	AED	AED	
Takaful contracts contributions	495,777,108	359,783,940	135,993,168	
Movement in provision for unearned contributions	2,386,950	(8,753,062)	11,140,012	
Movement in additional reserve (Note 7)	7,296,323	-	7,296,323	
Takaful contributions	505,460,381	351,030,878	154,429,503	
Unearned contributions at reporting date (Note 7)	141,270,205	94,344,282	46,925,923	
	========	========	========	

#### 22. Takaful Claims

	2010		2009			
	Gross AED	Retakafuls share AED	, Net AED	Gross AED	Retakafuls share AED	, Net AED
Takaful claims paid in the year Changes in provision for	122,890,365	48,402,210	74,488,155	143,794,099	55,345,626	88,448,473
outstanding claims	24,189,921	21,357,200	2,832,721	(3,046,573)	(3,093,759)	47,186
Claims recorded in income statement		 69,759,410 ======			52,251,867	<b>.</b> 88,495,659 ======

For details of the movement in the provision for outstanding claims and the related retakafuls' share, refer to Note 7.

### 23. Wakala fees and Mudarib's share

The Group manages the Takaful operations for the policyholders and charges 25% of the gross Takaful contributions net of gross unearned contribution as Wakala fees (2009: 25%). During the year, no Wakala fee was charged on gross Takaful contributions amounting to AED 417,693,514 (2009: AED 280,333,031) as the Group retained insignificant risk on such contributions and commission income from such business was significantly lower than the normal commission. Management therefore decided not to charge Wakala fee on these Takaful contributions. The Wakala fee was charged on a total gross contribution of AED 193,419,187 (2009: AED 215,444,077).

Wakala fee is calculated as follows:

	2010 AED	2009 AED
Gross Takaful contributions Less: Unearned contribution	742,112,864 (131,000,163)	637,047,313 (141,270,205)
Net Takaful contributions	611,112,701	495,777,108
Less: Takaful contributions not subject to Wakala fee	(417,693,514)	(280,333,031)
Percentage	193,419,187 25%	215,444,077 25%
Wakala fee for the year	48,354,797	53,861,019

The Group also manages the policyholders' investment funds and entitled to 25% of net investment income earned by the policyholders' investment funds as the Mudaribs' share. The Mudarib's share was AED Nil for the year as policyholders incurred losses on their investment fund for the current year (2009: AED 505,571).
# 24. Investment (losses)/income

	2010 AED	2009 AED
Fair value gains and losses		
Fair value loss on FVTPL	(8,215,452)	(7,258,686)
Realised gains and losses		
Gain on sale of trading securities	4,030,373	11,434,454
Other investment income		
Income from investment deposits	762,268	1,179,018
Income from investment in real estate funds	679,060	371,102
Dividend income	2,040,506	2,691,059
Other miscellaneous income	446,000	143,702
Investment financing cost	(853,601)	(1,373,555)
	(1,110,846)	7,187,094
Less: Income on restricted deposits not distributable	244,364	-
Distributable income	(866,482)	7,187,094
Allocated to:		
Policyholders	(277,692)	2,022,283
Shareholders	(588,790)	5,164,811
	(866,482)	7,187,094

Investment income and losses are allocated amongst the shareholders and the policyholders on a pro rata basis. This allocation to policyholders is approved by the Group's Fatwa and Sharia'a Supervisory Board on an annual basis.

# 25. Basic and diluted earnings per share

Earnings per share are calculated by dividing profit attributable to the shareholders for the year, by weighted average number of shares outstanding during the year.

	2010 AED	2009 AED
Net profit for the year	21,177,774	20,572,393
Weighted average number of shares outstanding during the year	210,000,000	210,000,000
Earnings per share	 0.100	0.098

The number of shares outstanding as of December 31, 2009 has been adjusted to reflect the bonus shares issued during 2010.

No figure for diluted earnings per share has been presented since the Group has not issued any instruments which would have an impact on earnings per share when exercised.

# 26. Operating lease commitments

The future minimum lease payments payable under non-cancellable operating leases where the Group is the lessee are as follows:

	2010 AED	2009 AED
Less than 1 year 1 to 5 years	1,497,587 45,734	1,855,457
Total	1,543,321	1,855,457

# 27. Fatwa and Sharia'a supervisory board

The Group's business activities are subject to the supervision of its Fatwa and Sharia'a Supervisory Board consisting of three members appointed by the shareholders. The Fatwa and Sharia'a Supervisory Board perform a supervisory role in order to determine whether the operations of the Group are conducted in accordance with Sharia'a rules and principles.

# 28. Related party transactions

Related parties represent major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties.

The Managing Director of the Group is also a key management executive of Al Salam Bank - Algeria and Al Salam Bank - Sudan. The Group has an equity investment in Al Salam Bank - Algeria of AED 20.2 million (31 December 2009: AED 20.2 million). The pricing policies and terms of these transactions were approved by the Board of Directors.

The significant balances outstanding at reporting date in respect of related parties included in the consolidated financial statements are as follows:

	December 31			December 31			
	Major shareholders AED	Other related parties AED	Total 2010 AED	Major shareholders AED	Other related parties AED	Total 2009 AED	
Investment deposits Carrying value of investments in	-	5,000,000	5,000,000	-	5,000,000	5,000,000	
ordinary shares Cost of investment in	-	20,203,500	20,203,500	-	20,203,500	20,203,500	
Real Estate Funds Contributions receivable Cash and cash equivalents	244,897	3,612,657 5,031,612	3,857,554 5,031,612	- 441,704 -	3,711,775 3,406,804 -	3,711,775 3,848,508 -	

The income and expenses in respect of related parties included in the consolidated financial statements are as follows:

	December 31			December 31			
	Major shareholders AED	Other related parties AED	Total 2010 AED	Major shareholders AED	Other related parties AED	Total 2009 AED	
Gross contributions Gross claims Profit share on	1,060,786 731,920	8,604,415 5,068,028	9,665,201 5,799,948	545,353 54,105	4,601,325 2,604,641	5,146,678 2,658,746	
investment deposits and real estate funds	-	745,560	745,560	-	254,480	254,480	

In 2008, the Group purchased 3,276,520 shares of Al Salam Bank – Bahrain for AED 9.2 million from a related company. These shares are registered in the name of the related company which holds it in trust for and on behalf of the Group. The market value of the shares as at the end of the reporting period was AED 2.9 million. The change in fair value has been reflected in equity under investment revaluation reserve.

# 28. Related party transactions (continued)

Compensation of key management personnel is as follows:

	2010 AED	2009 AED
Short term employee benefits End of service benefits	2,400,624 277,159	2,483,638 235,605
Total compensation paid to key management personnel	2,677,783	2,719,243

# 29. Segmental information

The Group has adopted IFRS 8 Operating Segments with effect from January 1, 2009. The segments identified in accordance with IFRS 8 do not differ materially from those previously disclosed under IAS 14.

Operating Segments are identified on the basis of internal reports about the components of the Group that are regularly reviewed by the Group's Managing Director (MD) in order to allocate resources to the segment and to assess its performance. Information reported to the Group's MD for the purpose of resource allocation and assessment of performance is based on following strategic business activities:

- Takaful activities include the general, life and medical Takaful business undertaken by the Group.
- Investment activities represent investment and cash management for the Group's own account.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# **29.** Segmental information (continued)

The following table presents segment information for the years ended 31 December 2010 and 31 December 2009.

	<b>31 December 2010</b>		31 Decem	ber 2009		
	Attribu	table to	Attributable to		Total	
	Policyholders AED	Shareholders AED	Policyholders AED	Shareholders AED	2010 AED	2009 AED
Takaful						
Underwriting income	162,333,030	-	170,775,780	-	162,333,030	170,775,780
Underwriting expenses	(99,293,305)	-	(117,568,056)	-	(99,293,305)	(117,568,056)
Net underwriting income	63,039,725	-	53,207,724		63,039,725	53,207,724
Wakala fees	(48,354,797)	48,354,797	(53,861,019)	53,861,019	-	-
	14,684,928	48,354,797	( 653,295)	53,861,019	63,039,725	53,207,724
Investment						
Investment (loss)/ income	(277,692)	(588,790)	2,022,283	5,164,811	(866,482)	7,187,094
Unallocated other income and expenses		(40,995,469)	-	( 39,822,425)	(40,995,469)	( 39,822,425)
Mudarib fees	-	-	(505,571)	505,571	-	-
Profit attributable to policyholders	14,407,236		863,417			
Write back of Qard Hasan to policyholders' fund		14,407,236		863,417	14,407,236	863,417
Profit/(loss) for the period		21,177,774		20,572,393	21,177,774	20,572,393

Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# 29. Segmental information (continued)

# **Other information**

	Tal	Takaful		estment	Total	
	2010	2009	2010	2009	2010	2009
	AED	AED	AED	AED	AED	AED
Segment assets	304,065,439	287,550,315	219,467,888	225,486,570	523,533,327	513,036,885
Segment liabilities	338,153,361	330,196,688	8,507,360	15,313,248	346,660,721	345,509,936
Capital expenditure	1,152,006	725,315			1,152,006	725,315
Depreciation	853,398 =======	900,275			853,398 ======	900,275

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

### 29. Segmental information (continued)

#### Secondary segment information

Takaful receivables comprise a large number of customers and Takaful companies mainly within the United Arab Emirates. Retakaful receivables are from the retakaful companies based mainly in Europe and the Middle East.

The Group's financial position can be analysed by the following geographical regions:

		2010			2009	
	Assets AED	Liabilities and equity AED	Contingent liabilities and commitment: AED	s Assets AED	Liabilities and equity AED	Contingent liabilities and commitments AED
United Arab Emirates Other Middle	287,409,392	231,593,883	835,294	311,530,097	482,151,900	779,951
Eastern countries	48,196,686	20,607,758	-	29,707,564	9,919,046	-
Europe	176,021,740	266,127,857	-	162,113,656	19,944,530	-
Rest of the world	11,905,509	5,203,829	-	9,685,568	1,021,409	-
Total	523,533,327	523,533,327	835,294	513,036,885	513,036,885	779,951

# **30.** Capital management

# (i) Governance framework

The primary objective of the Group's risk and financial management framework is to protect the Group's shareholders from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Key management recognises the critical importance of having efficient and effective risk management systems in place.

The Group's risk management function is carried out by the board of directors, with its associated committees. This is supplemented with a clear organisational structure with delegated authorities and responsibilities from the board of directors to the Managing Director, General Manager and senior managers.

The board of directors meets regularly to approve any commercial, regulatory and organisational decisions. The Managing Director under the authority delegated from the board of directors defines the Group's risk and its interpretation, limits structure to ensure the appropriate quality and diversification of assets, aligns underwriting and retakaful strategy to the corporate goals, and specifies reporting requirements.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# **30.** Capital management (continued)

### (ii) Capital management framework

The primary objective of the Group's capital management is to comply with the regulatory requirements in the U.A.E. and to ensure that it maintains a healthy capital ratio in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group has fully complied with the externally imposed capital requirements and no changes were made in the objectives, policies or processes during the years ended December 31, 2010 and 2009.

### (iii) Regulatory framework

Regulators are primarily interested in protecting the rights of the policyholders and monitor them closely to ensure that the Group is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Group maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

The operations of the Group are also subject to regulatory requirements within the jurisdictions where it operates. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g. capital adequacy) to minimise the risk of default and insolvency on the part of the insurance companies to meet unforeseen liabilities as these arise.

# **31.** Financial instruments

# (a) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognized, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 3 to the consolidated financial statements.

# (b) Categories of financial instruments

	2010 AED	2009 AED
Financial assets		
At amortized cost	335,836,152	316,157,934
At fair value	117,420,963	127,178,535
	453,257,115	443,336,469
Financial liabilities		
At amortized cost	369,912,307	370,541,276

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

### 32. Risk management

### (i) Asset liability management (ALM) framework

Financial risks arise from open positions in profit rate, currency and equity products, all of which are exposed to general and specific market movements. The Group manages these positions to achieve long-term investment returns in excess of its obligations under Takaful contracts. The principal technique of the Group's ALM is to match assets to the liabilities arising from Takaful contracts by reference to the type of benefits payable to contract holders.

The Managing Director actively monitors the ALM to ensure in each period sufficient cash flow is available to meet liabilities arising from Takaful contracts.

The Managing Director regularly monitors the financial risks associated with the Group's other financial assets and liabilities not directly associated with Takaful liabilities.

The risks faced by the Group and the way these risks are mitigated by management are summarised below.

### 32A Takaful risk

The principal risk the Group faces under Takaful contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of Takaful contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of retakaful arrangements as well as the diversification of retakaful providers.

#### Frequency and amounts of claims

The frequency and amounts of claims can be affected by several factors. The Group underwrites mainly property, motor, marine, medical and group life. These are regarded as short-term Takaful contracts, as claims are normally advised and settled within one year of the insured event taking place. This helps to mitigate Takaful risk.

#### Property

Property Takaful is designed to compensate contract holders for damage suffered to properties or for the value of property lost. Contract holders could also receive compensation for the actual loss caused by the inability to use the insured properties.

For property Takaful contracts the main risks are fire and business interruption. In recent years the Group has targeted policies for properties containing fire detection and/or firefighting equipment

These contracts are underwritten by reference to the replacement value of the properties and contents insured. The cost of rebuilding properties and obtaining replacement contents and the time taken to restart operations which leads to business interruptions are the main factors that influence the level of claims. The Group has retakaful cover for such damage to limit losses for any individual claim to AED 300,000 (2009: AED 300,000).

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

### 32. Risk management (continued)

### 32A Takaful risk

### Frequency and amounts of claims (continued)

### Motor

Motor Takaful is designed to compensate contract holders for damage suffered to their vehicles or liability to third parties arising through accidents. Contract holders could also receive compensation for the fire or theft of their vehicles.

For motor contracts the main risks are claims for death and bodily injury and the replacement or repair of vehicles. The Group has retakaful cover for such claims to limit losses for any individual claim to AED 200,000 (2009: AED 350,000)

The level of court awards for deaths and to injured parties and the replacement costs of motor vehicles are the key factors that influence the level of claims.

#### Marine

Marine Takaful is designed to compensate contract holders for damage and liability arising through loss or damage to marine craft and accidents at sea resulting in the total or partial loss of cargoes.

For marine Takaful the main risks are loss or damage to marine craft and accidents resulting in the total or partial loss of cargoes.

The underwriting strategy for the marine class of business is to ensure that policies are well diversified in terms of vessels and shipping routes covered. The Group has retakaful to limit losses for any individual claim to AED 300,000 (2009: AED 300,000).

# Medical, group life and personal accident

Medical Takaful is designed to compensate the contract holders for medical costs. Group life and personal accident Takaful entitles the contract holders or their beneficiaries to specified amounts in case of death or permanent or partial disability.

For medical Takaful, the main risks are illness and related healthcare costs. For group life and personal accident the main risks are claims from death and permanent or partial disability. The Group generally does not offer medical Takaful to walk-in customers. Medical, group life and personal accident Takaful are generally offered to corporate customers with large population to be covered under the policy. The Group has retakaful cover for such claims to limit losses for any individual claim to AED 500,000 (2009: AED 500,000).

# Geographical concentration of risks

The Takaful risk arising from Takaful contracts is concentrated mainly in the United Arab Emirates. The geographical concentration of risks is similar to prior year.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# 32. Risk management (continued)

# 32A Takaful risk (continued)

# Retakaful risk

In common with other Takaful companies, in order to minimise financial exposure arising from large Takaful claims, the Group, in the normal course of business, enters into arrangements with other parties for retakaful purposes. Such retakaful arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth. A significant portion of the retakaful is effected under treaty, facultative and excess of loss retakaful contracts.

To minimise its exposure to significant losses from retakafuls insolvencies, the Group evaluates the financial condition of its retakafuls and ensure diversification of retakaful providers. The Group deals with retakafuls approved by the Board of Directors.

# **32B** Financial risk

The Group's principal financial instruments are financial investments (trading securities), receivables arising from Takaful and retakaful contracts, statutory deposits and cash and cash equivalents.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk, foreign currency risk, profit risk and equity price risk. The board reviews and agrees policies for managing each of these risks and they are summarised below.

The Group does not enter into any derivative transactions.

# Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. For all classes of financial assets held by the Group, the maximum exposure to credit risk to the Group is the carrying value as disclosed in the consolidated statement of financial position.

The following policies and procedures are in place to mitigate the Group's exposure to credit risk:

- The Group only enters into Takaful and retakaful contracts with recognised, credit worthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivables from Takaful and retakaful contracts are monitored on an ongoing basis in order to reduce the Group's exposure against defaults.
- The Group seeks to limit credit risk with respect to agents and brokers by setting credit limits for individual agents and brokers and monitoring outstanding receivables.
- The Group's investments are managed by the Managing Director in accordance with the guidance of the investment committee and the supervision of the Board of Directors.
- The Group's bank balances are maintained with a range of international and local banks in accordance with limits set by the management.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# 32. Risk management (continued)

### 32B Financial risk (continued)

#### Credit risk (continued)

The table below shows the maximum exposure to credit risk for the components of the statement of financial position:

	Notes	2010 AED	2009 AED
Cash and cash equivalents	5	19,283,809	21,083,736
Investment deposits	6	39,738,870	35,999,980
Retakaful contract assets	7	168,877,079	156,195,229
Takaful receivables	8	90,773,757	87,428,624
Other receivables	10	16,622,637	15,450,365
		335,296,152	316,157,934

For more detail on the maximum exposure to credit risk for each class of financial instrument, references have been made to the specific notes.

The following table provides an age analysis of Takaful receivables arising from Takaful and retakaful contracts:

	Neither past due nor impaired	Past due but not impaired				
	Up to 90 days AED'000	90 to 120 days AED'000	Above 120 days AED'000	Total AED'000	Past due and impaired AED'000	Total AED '000
2010	49,398	13,800	27,576	90,774	4,000	94,774
2009	50,519	26,138	10,772	87,429	4,000	91,429

The average credit period for customers is 120 days. No profit on the past due receivables. The Group has provided for receivables based on the estimated irrecoverable amounts, determined by reference to past default experience and management's assessment of current economic conditions as to the future recoverability of these balances.

At the reporting date, there is no significant concentration of credit risk that will result in a loss to the Group. The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies. There are no significant concentrations of credit risk to receivables outside the industry in which the Group operates.

# 32. Risk management (continued)

#### 32B Financial risk (continued)

#### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its commitments associated with Takaful contracts and financial liabilities when they fall due.

Liquidity requirements are monitored on a monthly basis and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

The table below summarises the maturity of the financial liabilities of the Group based on remaining undiscounted contractual obligations:

31 December 2010	1 to 12 months AED	1 to 5 years AED	Over 5 years AED	Total AED
Liabilities				
Due to Bank	14,841,520	-	-	14,841,520
Trade and other payables	41,261,193	-	-	41,261,193
Takaful payables	45,963,947	-	-	45,963,947
Takaful contract liabilities Financial liabilities	254,869,161	-	-	254,869,161
Ijara payables	6,805,888	1,701,472	-	8,507,360
Amounts held under retakaful treaties	4,469,126	-	-	4,469,126
	368,210,835	1,701,472	-	369,912,307
31 December 2009	1 to	1 to	Over	
	12 months	5 years	5 years	Total
	AED	AED	AED	AED
Liabilities				
Trade and other payables	40,456,558	-	-	40,456,558
Takaful payables	61,158,376	-	-	61,158,376
Takaful contract liabilities	247,768,291	-	-	247,768,291
Financial liabilities				
Ijara payables	6,805,888	8,507,360	-	15,313,248
Amounts held under retakaful treaties	5,844,803	-	-	5,844,803
	362,033,916	8,507,360	-	370,541,276

# Market risk

Market risk arises from fluctuations in foreign exchange rates, profit rates and equity prices. The value of risk that may be accepted by the Group is monitored on a regular basis by the Managing Director.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

### 32. Risk management (continued)

### 32B Financial risk (continued)

### Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Management believes that there is minimal risk of significant losses due to exchange rate fluctuations and consequently the Group does not hedge its foreign currency exposure.

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in U.A.E. Dirhams or US Dollars to which the Dirham is fixed.

#### Profit rate risk

Profit rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market rates. Floating rate instruments expose the Group to cash flow risk.

The Group is exposed to profit rate risk on certain of its investments and bank balances and cash. The Group limits its risk by monitoring changes in such rates.

Details of maturities of the major classes of profit generating financial instruments as at December 31 are as follows:

2010	Less than 1 years AED	1 to 5 years AED	Over 5 years AED	Total AED	Effective profit rate
Assets:	20 729 970			20 729 970	20/ 40 50/
Investment deposits	39,738,870	-	-	39,738,870	3% to 5%
Liabilities:					
Ijara payables	6,805,888	1,701,472	-	8,507,360	7%
Due to bank	14,841,520	-	-	14,841,520	commercial profit rates
	21,647,408	1,701,472		23,348,880	pront rates
2009					
Assets:					
Investment deposits	35,999,980	-	-	35,999,980	4% to 5%
T 2 - L 124'					
Liabilities:	6,805,888	8,507,360		15 212 249	7%
Ijara payables	0,003,000	8,507,500	-	15,313,248	7 %0

The impact of changes in profit rate risk is not expected to be significant for the Group, as all financial assets and financial liabilities bears fixed profit rates.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# 32. Risk management (continued)

### 32B Financial risk (continued)

### Equity price risk

Equity price risk is the risk that the fair values of equities decrease as the result of changes in the levels of equity indices and the value of individual stocks. The equity price risk exposure arises from the Group's investment portfolio.

The following table shows the sensitivity of fair values to 10% increase or decrease as at 31 December 2010:

	Reflected in income statement		Reflected in other comprehensive income		
	Favourable change AED	Unfavourable change AED	Favourable change AED	Unfavourable change AED	
<b>2010</b> Other financial assets measured at fair value	5,127,071	(5,127,071)	6,615,026	(6,615,026)	
2009 Other financial assets measured at fair value	5,437,191	(5,437,191)	7,280,734	(7,280,734)	

### **Operational** risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Group cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Group is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes.

# **33.** Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. As such, differences can arise between book values and the fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to materially curtail the scale of its operation or to undertake a transaction on adverse terms.

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# **33.** Fair value of financial instruments (continued)

Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.
- The fair values of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

2010	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
Other financial assets FVTOCI Other financial assets FVTPL	29,621 51,271	-	36,530	66,151 51,271
	80,892	-	36,530	117,422
2009				
Other financial assets FVTOCI	34,871	-	37,936	72,807
Other financial assets FVTPL	54,371	-	-	54,371
	89,242	-	37,936	127,178

# Notes to the consolidated financial statements (continued) for the year ended 31 December 2010

# **33.** Fair value of financial instruments (continued)

Reconciliation of Level 3 fair value measurement of other financial assets measured at FVTOCI:

	2010 AED'000	2009 AED'000
At 1 January Purchases Changes in fair value	37,936 - ( 1,406)	37,726 210
At 31 December	36,530	37,936

The investments classified under Level 3 category have been fair-valued based on information available for each investment. Based on the information available the valuation has been carried on net asset value or valuation provided by the portfolio managers.

# 34. Contingencies and commitments

#### Contingent liabilities

At reporting date, the Group had contingent liabilities in respect of bank and other guarantees arising in the ordinary course of business from which it is anticipated that no material liabilities will arise, amounting to AED 835,294 (December 31, 2009: AED 779,951).

#### Legal claims

The Group, in common with the majority of insurers, is subject to litigation in the normal course of its business. Based on independent legal advice, the management does not believe that the outcome of these court cases will have a material impact on the Group's income or financial position.

#### **Commitments**

The Group has a commitment for AED 13.03 million (2009: AED 15.3 million) on account of investments made in securities. The Group has to pay for investment securities as and when calls are made by the investee company. Commitment in respect of purchase of investment securities is payable on various dates by February 2011.

# 35. Approval of consolidated financial statements

The consolidated financial statements for the year ended 31 December 2010 were approved by the Board of Directors and authorized for issue on 9 March 2011.